

Position: Farmers Market Sales Representative

Location: Letterbox Farm, Hudson, NY OR Chappaqua Farmers Market, Chappaqua, NY

About Us:

Letterbox is a community-driven commercial farm producing high-quality, ethically-raised poultry, pork, eggs, herbs, and value-added products. We serve a broad spectrum of stakeholders through our full-diet CSA, farmers markets, wholesale accounts and food sovereignty programs. We take pride in prioritizing the well-being of our animals, the health of our land, and the delight of our customers. We also love to bring folks together by hosting free, just-for-fun events.

Responsibilities:

- Represent Letterbox Farm with enthusiasm at the Chappaqua Farmers Market
- Engage with customers to educate them about our products and farming practices
- Drive sales through effective communication and personalized customer service.
- Set up and maintain an attractive and organized market booth, ensuring products are displayed safely and attractively.
- Manage inventory and sales transactions accurately and efficiently.
- Collaborate with the farm team to ensure consistent product availability and quality.

Requirements:

- A passion for food and farming.
- Excellent communication and interpersonal skills.
- Ability to work independently and collaboratively in a dynamic, fast-paced environment.
- Strong organizational skills and attention to detail.
- Availability to commit to the season.
- Valid driver's license and confidence driving a 10-foot van.

Hours:

This employee may choose to begin and end their work day at the farm in Hudson OR at the market in Chappaqua and the hours will vary accordingly:

- For Hudson-based applicants: Saturdays 5:30 am - 4:00 pm.

- For Chappaqua-based applicants: Saturdays 7:30 am - 2:00 pm.

Benefits:

- \$20 - \$25 /hour DOE plus weekly performance-based bonuses
- This job is a lot of fun!
- Opportunity to work with a dedicated team committed to sustainable farming practices.
- Hands-on experience in sales and marketing within the agriculture industry.
- Access to farm products at discounted rates.

Duration:

This position is seasonal, running from May to November.

How to Apply:

If you're passionate about food and excited about the opportunity to connect with customers at local farmers markets, we'd love to hear from you! Please submit a letter of interest to info@letterboxfarm.com to apply.